



THE SEARCH IS ON

Equinox can put you in touch with the right career

Many qualified and experienced black people are frustrated when looking for a job. Sometimes it is because they are not sure whether the advertisements are directed at them and whether the organisation is truly interested in employing black people. The situation is equally true when they go through recruitment agencies.

However, most organisations now realise that, when they have taken the first step and employed black

people, the employees have proved their worth and made positive contributions to the wealth of their organisations.

Equinox Associates have for the past eight years been involved in working with organisations, both mainstream and black controlled, to encourage efficient practices in employment. They have often been asked to search for competent and qualified managers and supervisors for progressive organisations.

communities will now have greater opportunities to be recognised in their workplaces for their competence. Therefore, there is a need to advise ambitious black professionals on their career paths and to put them in touch with organisations which are interested in recruiting from the ethnic minority communities.

Equinox is developing a database of qualified people who are looking for new jobs and intend to provide them with this unique executive search service.

This database will be used to approach organisations, some of which do not bother to advertise job vacancies and use traditional employment practices. They tend to rely on recommendations from existing employees which often exclude black people.

Equinox is interested in talking to anyone looking for a career change. To benefit from the service, please send a full CV to: Equinox Associates, First Floor, 467 Brixton Road, LONDON SW9 8HH.

Irony

The irony of this situation is that even some black-run community and voluntary organisations claim that they find it difficult to recruit competent black people. This is because some of these professionals are not aware that their skills are relevant to these organisations.

Now that there is some concern about skill shortages in the labour market, it looks likely that people from ethnic minority com-

CAREER SEEKERS: Ade Sawyer and Maxine Jones of Equinox.